~ Financial Worksheet ~

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Names:	D.O.B's:	
Address:		
Occupations:		
Children:	D.O.B	
	D.O.B	<u>.</u>
	D.O.B	
Does anyone in the family require special a	ssistance due to disabilities? Y / N	
<u>Advisors</u> :		
Attorney		
Accountant	When was it drafted? Who is the Executor? Have you granted anyone a power of attorney? Y/N Who:	
Assets Checking \$	Liabilities Mortgage \$	Rate_%
Savings/ Mmkt.\$	Personal Loans \$	%
Residence \$	Credit Cards \$	%
Other Real Estate \$	Business Liability \$	%
Mutual Funds \$	Other Debt \$	%
Stocks / Bonds \$		
Pension / 401(k) \$		
IRA's\$	Total Assets:\$	
Business Interests \$	(Less Liabilities):\$ ()	
Life Ins. Cash Value \$	Net Worth: \$	
Life Insurance Death Benefits \$	Spouse \$When were policies last reviewed?	
How did you select these amounts?		
How do you feel about them?		
Disability Insurance (Y / N) Monthly Benefit \$ Spouse's coverage: \$		

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Cash Flow Summary

Annual Income §	Spouse \$		
Monthly Income TOTAL:	Top Financial Goals / Concerns		
Salary/Wages \$	1		
Interest/Dividends \$	2		
Social Security \$	3		
Retirement Plans \$	4		
Gifts/ Trust income \$	5		
Monthly Expenses TOTAL: \$	Issues to discuss / Questions		
Mortgage/Rent \$	1		
Taxes (Property) \$	2		
Insurance (All) \$	3		
Debt Payments \$	4		
Transportation \$	5		
Utilities \$			
Food \$			
Savings \$			
1. What financial concern troubles you the most ?			
2. What is the best investment you have ever made? <u>Why</u> ?			
3. What is the <u>worst</u> investment you have ever made? <u>Why</u> ?			
4. If your parents are living, have they reviewed their estate and financial goals with you recently? (Y/N)			
5. Do you expect to receive an inheritance during your lifetime? (Approx. Amount) \$			
6. Is there someone who assists you with making important financial decisions? Whom?			
7. What do you hope to achieve by working together with a financial advisor?			
8. What do you feel are the most important criteria for selecting a financial advisor?			

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